

## Growing Your Reach through Digital Marketing



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Digital Marketing Team Cru Digital Products and Services



## Marketing:

The Right Offering, Communicated The Right Way, To The Right People, At The Right Time.



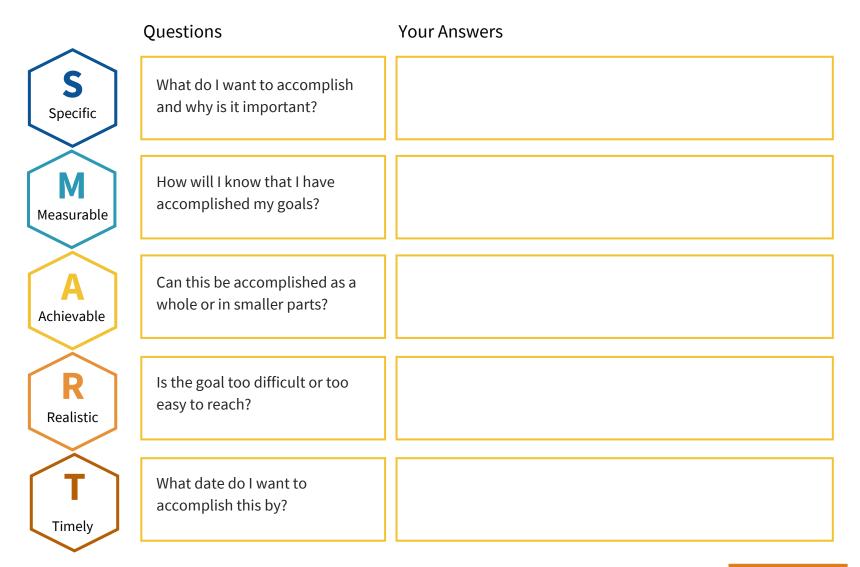


# Setting SMART Goals

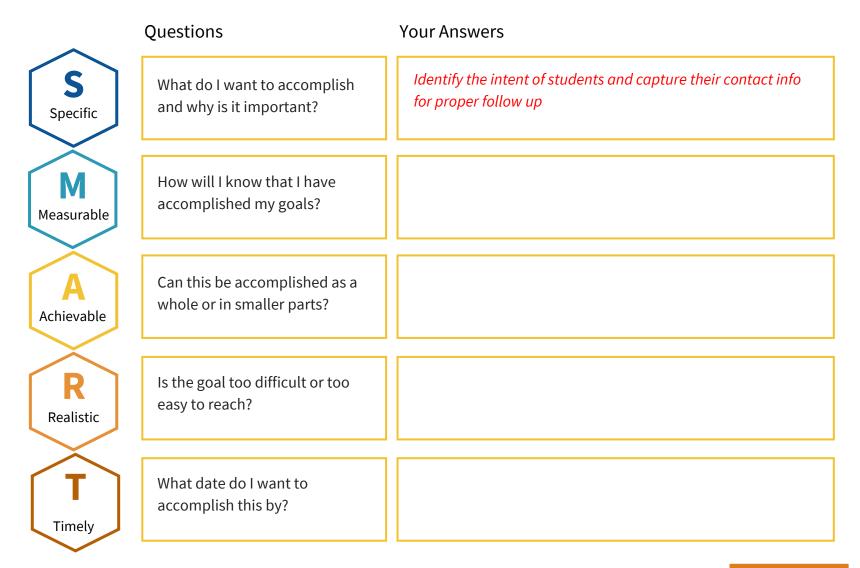


- What is my digital objective?
- How many people do we want to reach through our digital channels?
- What milestones are important to us? (ie: conversions, social media followers, downloads, signups)











Questions		Your Answers
<b>S</b> Specific	What do I want to accomplish and why is it important?	Identify the intent of students and capture their contact info for proper follow up
<b>M</b> Measurable	How will I know that I have accomplished my goals?	Goal 1 - Find candidates for Summer Connect (x) Goal 2 - Find candidates for College Bound (x) Goal 3 - Expose students to Cru - Build Trust (x)
A Achievable	Can this be accomplished as a whole or in smaller parts?	
<b>R</b> Realistic	Is the goal too difficult or too easy to reach?	
Timely	What date do I want to accomplish this by?	



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#### Helpful Resources

#### cru.org/digitalministry



At Cru, we've seen firsthand how digital tools can be used for advancing the Great Commission.

Digital allows access to places and people that have never been reachable before, and we want you to be a part of reaching people with the gospel.

We've compiled the best of what Cru has to offer in the area of digital ministry to help you get started

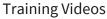
#### Cru.org **Digital Ministry Page**

We've compiled the best of what Cru has to offer in digital ministry to help you get started.

#### What you'll find:



Ready-to-use content





**Digital Outreach** 

Apps and Tools



**Content Creation Tips** 

Videography How-To's



**Need More?** 

### Email us: marketinghelp@cru.org



