

Helping You Express
the Kindness of Jesus
in the Toughest Places



GAIN MINISTRY REPORT 2019

Celebrating Change in the Toughest Places

Change — for many people “change” represents the unknown and brings a fearful reaction. But for others it is a word filled with hope and anticipation. Because of the partnership and prayers of people like you, Global Aid Network® (GAIN®) served nearly 2 million people in 34 countries this past year. This report will show you how lives were changed by the hope of Jesus because of the humanitarian aid you helped provide.

Families living in rural farming communities received seeds to plant gardens and bucket irrigation systems to water the plants. Villagers living in cultures hostile to the message of eternal hope were provided new water wells. Refugees living far from home received meals, blankets, and other critical supplies.

The support you and others provided brought change to people living in the toughest places on earth. You helped meet critical needs, provide access to new communities, and build relationships that introduced people to Jesus — the One who changes everything.

Throughout this report you will see when people receive humanitarian assistance and hear about the hope of Jesus, good things start happening in their lives and communities.

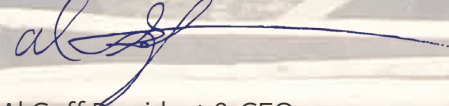
Some highlights from 2019 include:

- More than 1,086,950 people who did not have enough to eat received meals.
- In Tanzania 60 people publicly shared their decision to follow Jesus shortly after a well was drilled in their community.
- Approximately 235 South Sudanese refugees responded to the eternal hope of Jesus after receiving critical aid.
- Thousands of hurricane victims in Florida and the Carolinas were served through a partnership with GAIN and the campus ministry of Cru® as we provided disaster relief.

These are just a few examples of the lives changed by humanitarian aid and the hope you helped share. In the upcoming year, the Lord is providing even more opportunities as He has asked us to change in a significant way by becoming Unto™. Same mission. New name — so we can be more effective at serving more people in more places in 2020.

Thank you for your prayers, generosity, and service. Together we look forward to a year of big changes — and of seeing God transform hearts in the toughest places on earth.

Serving together,



Al Goff President & CEO

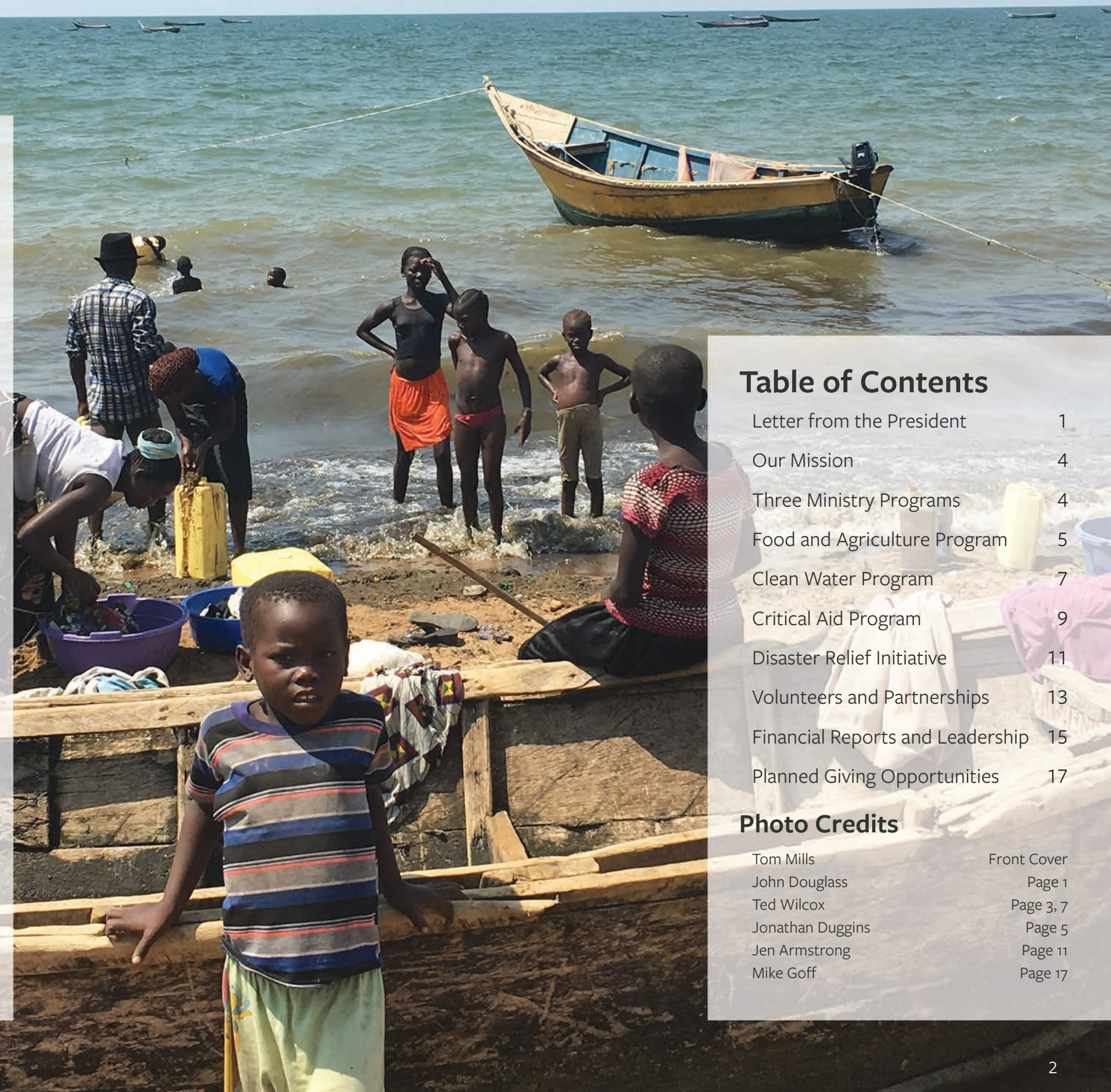


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Photo Credits

Tom Mills	Front Cover
John Douglass	Page 1
Ted Wilcox	Page 3, 7
Jonathan Duggins	Page 5
Jen Armstrong	Page 11
Mike Goff	Page 17



Our Mission

As the humanitarian ministry of Cru, GAIN expresses the kindness of Jesus in the toughest places on earth by relieving suffering, restoring dignity, and revealing hope.

We accomplish our mission, in partnership with international Cru ministries, through three key programs:

Food and Agriculture

Around the globe hunger and malnutrition claim lives and cripple communities. The Food and Agriculture Program at GAIN provides nutritious meals and seed packs for distribution by in-country partners to hungry people in communities that need food most.

Clean Water

Shortages of safe, clean water and a lack of sanitation and hygiene create the most significant source of suffering on earth. The Clean Water Program leverages in-country partnerships by drilling or repairing wells, distributing water filters, and providing hygiene training.

Critical Aid

Impoverished or displaced people need basic care to help them build a better and brighter future. The Critical Aid Program gives GAIN partners throughout the developing world life-saving essentials; including, health-related items, blankets, medical supplies, clothing, and shoes.

Our Relationship With Cru

Cru serves with organizations like GAIN to build relationships and share the eternal hope of Jesus with people throughout the United States and in virtually every major country on earth.

The humanitarian programs at GAIN are crucial to the strategy of equipping Cru partners as they seek to express the kindness of Jesus in tangible ways to people they serve.

Over the course of almost 30 years of operation, GAIN has leveraged strategic global partnerships and the service of dedicated volunteers to relieve suffering in more than 75 countries to express the Great Commandment and advance the Great Commission through humanitarian kindness.

By enhancing the ministry of international Cru partners with humanitarian assistance and coaching, GAIN helps provide them with access to people groups who might otherwise be unreachable. We also help our partners build credibility in the eyes of governments and authorities. In many cases humanitarian aid is the main reason ministry is allowed to continue.

Food and Agriculture

PlantHOPE™ Kits Help Feed Children and Families

The rural Odzi community in Zambia is made up of farming families who have struggled to survive due to the lack of reliable irrigation. But hope took root when our field team in the area began working with local churches to plant a community garden at the village school.

After the irrigation buckets were hung and the drip lines installed, students planted 2,000 vegetable seedlings in the garden — tomatoes, cabbage, greens, and more. Then they filled the buckets with water from a nearby well installed by GAIN and watched in amazement as the water was efficiently carried through the drip lines to their newly planted crops.

The garden will become a steady food source for these children and families. It is also being used as a “classroom” for students to learn agriculture techniques that will serve them well in the future. Itai, one of our field partners in Odzi, said:

“This project is very helpful to the community. The garden will never run short of water.”

But it turns out the garden is only the beginning of what God had in store. According to Itai, before aid was available to meet people’s basic needs, it was difficult for local teams to share the eternal hope of Jesus in the community. But now doors are opening as people experience the kindness of Jesus shown by our team members.

The headmaster of the school is a perfect example. Throughout the project God worked in his heart, and he responded to the message of eternal hope. Now he has opened the school building as a meeting place for a new church, the first church in the area. And many people are turning to Jesus.

What a wonderful illustration of how God is working through partners like you to relieve suffering, restore dignity, and reveal hope in some of the toughest places on earth.

Approximately 1,088,000 benefited from the Food and Agriculture Program



People Find a Real Source of Hope Through Clean Water

In many developing countries people struggle to find enough water for household use or to properly irrigate their crops. In one extremely remote village in Tanzania, clean water was virtually impossible to find.

The culture there had been quite hostile and even violent toward the mention of Jesus. The village witch doctor was the local authority over the people. He was the one they turned to in times of crisis. But now that has changed because of the kindness expressed through the provision of safe clean water. People no longer turn to traditional religious customs.

After drilling a well in the village, our in-country partners established two churches, one of which established a second-generation church.

The local witch doctor left the village when our partners began sharing about Jesus. His house now sits vacant.

When our team visited recently, the regional pastor shared there were “several” people who responded to the hope of Jesus. As word spread that the pastor and our team were coming to their village, 60 people came to publicly share their decision to follow Jesus.

Water gives life. But it also opens doors for sharing about the eternal hope of Jesus and the change He brings to thirsty hearts.

Approximately 52,455 people benefited from the Clean Water Program





Hope Beyond Suffering

A'isha* lives with her daughter in a tattered tent at the edge of a refugee camp in the Middle East. She is Syrian, a war widow who lost her husband to the violence still ravaging her country. Other than her daughter, the life A'isha once knew is gone.

When she and her daughter fled Syria and arrived at the overcrowded refugee camp, she was angry and depressed. She lashed out at everyone. But her life began to change when she met followers of Jesus in the camp who shared about the hope and healing that Jesus provides.

Over time A'isha trusted in that hope. Now she welcomes other refugee widows, helping them get the critical supplies they need, building friendships, and sharing the hope of Jesus with them.

Last winter A'isha learned that more people were coming to the camp, enduring the harsh winter conditions known to claim lives. At this time of year, many die of exposure before making it to a camp. She prayed all night that she would have something to give the new families.

Our partners in the area also learned that new people were arriving at the camp. They packed a vehicle full of blankets from GAIN and drove to the site. When they arrived A'isha looked right past them to the blankets and said, "The Lord has provided!"

Multiple times A'isha has been offered asylum in Europe. Each time she prays about whether she and her daughter should go or stay. Each time she has chosen to stay — she knows the Lord has more work for her in this camp.

A'isha stays in one of the toughest places on earth — at great personal sacrifice — because she has a secure hope that stretches far beyond the troubles of this world. She is committed to relieving suffering, restoring dignity, and revealing the same hope that changed her life.

**Name changed for security.*

Approximately 677,191 people benefited from the Critical Aid Program



77%

20%

2%

1%

■ General Critical Aid ■ Hygiene Supplies and Training ■ Mobility Aids ■ Disposable Medical Supplies



Rebuilding After Hurricane Michael

After Hurricane Michael made landfall October 10, 2018, GAIN and Cru campus ministry staff members partnered with more than 500 college students representing 22 campuses to provide disaster relief for more than 27,000 people in Panama City, Florida.

GAIN partners with Cru international and domestic staff members and community leaders to develop and carry out disaster relief projects. As part of GAIN's Disaster Relief Initiative, these projects provide our partners with credibility, access, and increased effectiveness for our partners around the globe.

Kym and her daughter Pia lived in a beautiful, whimsical purple house surrounded by a colorful flower garden. Kym had built her daughter what every child dreams about — a place of her own where she could imagine, dream, and play. She called her garden and swing set “Mudpie,” and she spent a lot of time playing there with her dogs and cats.

Hurricane Michael changed everything. Although there were fallen trees all over their yard, it was Pia's broken swing set that caused both Kym and Pia the most heartache.

The GAIN disaster relief team and student volunteers used yard tools to piece her swing set back together. The small act of taking time to reassemble a wind-damaged swing set showed kindness to a mother who can now provide her daughter what she loves most — a place to be a child.

Volunteers Are Key in Expressing Kindness

This year almost 17,000 people volunteered with GAiN to pack and prepare supplies such as meals, seeds, and critical aid. More than 500 university students and other volunteers helped with disaster relief, and 94 people participated in international humanitarian trips where they joined our field partners to conduct vision clinics, plant gardens, provide mobility aids, and care for refugees. The time volunteers give is invaluable and has an eternal impact on the lives of countless individuals around the world.



Partnerships Make Humanitarian Ministry Possible

Individuals, churches, like-minded ministries, corporations, and Cru field staff members comprise the partners who are central to GAiN's ministry. What role will you play in the story? Will you give, pray, or go?

GAiN Field Partners

create a strategy for relieving suffering and increasing ministry effectiveness. GAiN responds by engaging others who can help provide resources to meet those needs.

Other Partners

such as individuals, churches, and organizations provide prayer and financial support as well as volunteers who help prepare aid for shipment or travel for short-term ministry.

Financial Partners

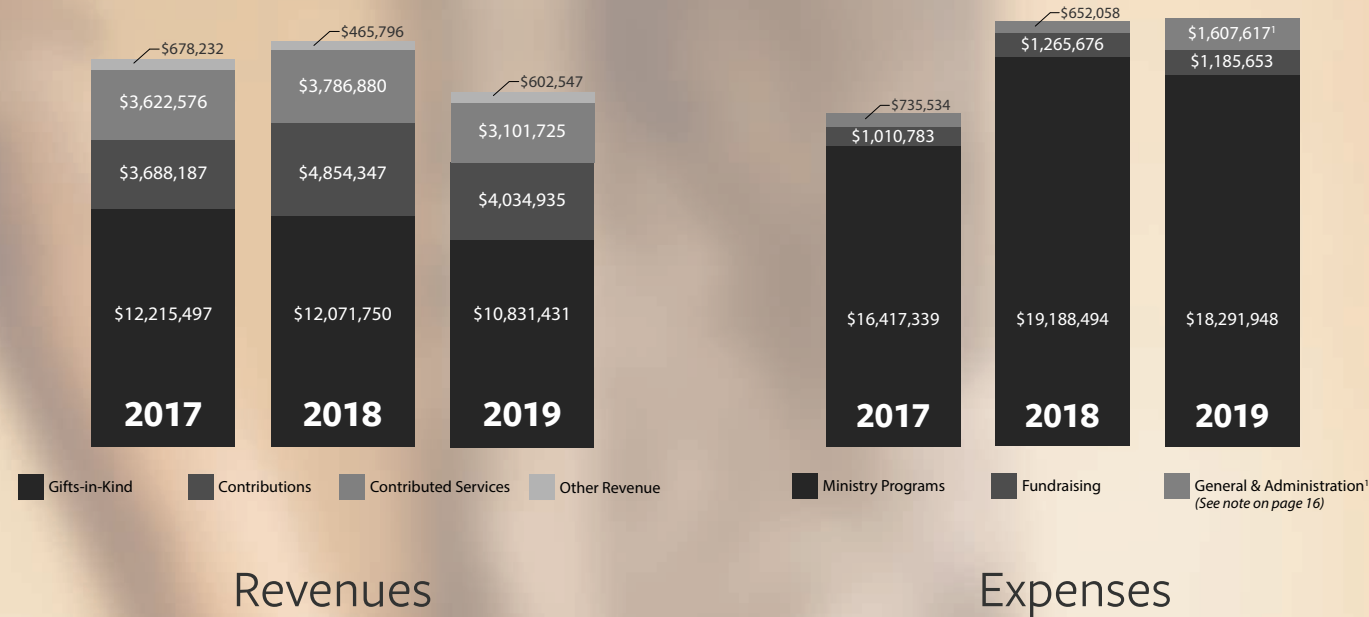
provide funding that helps GAiN fulfill field partner requests for Food and Agriculture, Clean Water, and Critical Aid Programs.

Gift-in-Kind Partners

allow GAiN to leverage funding from financial partners. Because of donated goods, every \$1 given translates into \$10 worth of aid distributed.



Three-Year Comparison



Officers of the Board

Mark Gauthier, Chairman of the Board
Cru, Orlando, FL

Al Goff, President and CEO²
GAiN, Dallas, TX

Dave Weier, Controller
Cru, Orlando, FL

Mark Tjernagel, CFO
Cru, Orlando, FL

Karen Brawn Morgan, Secretary
Cru, Orlando, FL

² Al Goff, like all other missionary staff members for GAiN, raises funding to cover the costs of his salary, training, ministry, and fundraising expenses. These costs are independently determined by the Human Resources and Staff Support functions of Cru.

Board of Directors

Mark Gauthier
Vice President, Cru
Exec. Director U.S. Campus Ministry, Cru

Al Goff
President and CEO, GAiN

Doug Briley
President and CEO, Warren Douglas Advertising

Charles Chappell
Senior Director, Global Integrated Media
The Hershey Company

Dr. Jennifer Culver
Physician

Darryl Smith
Director of Oneness and Diversity, Cru

Our Pledge to You

We seek to maintain the highest standards of integrity before the Lord and before you. GAiN abides by the Evangelical Council for Financial Accountability (ECFA) standards of responsible stewardship in its management of donations.



¹ During the year ended August 31, 2019, approximately \$825,000 of gift-in-kind inventory was determined not to be the type of aid requested by our overseas partners and has thus been recorded as obsolete inventory in our General & Administration category. These clothing and shoe products were received over several fiscal years but are no longer considered optimal aid for overseas distribution.

Leadership Team

Al Goff, President and CEO
Joan Kanne, Leadership Development and Human Resources

Michelle Oney, Development and Marketing
Brad Supple, Field Strategy
Dave Weier, Finance



Complete audited GAiN[®] financial statements are available on our website at gainusa.org/financials.



Meet Needs Worldwide in a Tax-Free Way

Receive a deduction now and make grants later with a Donor Advised Fund

A Donor Advised Fund (DAF) functions much like a private foundation but offers more attractive options when it comes to realizing your personal charitable objectives. With a Donor Advised Fund, costs and administration are shared and minimized. You may claim a charitable income tax deduction and may not have to pay any capital gains, if the gift is of appreciated property. You also have the flexibility to give to the charities of your choice now or over time.

With a Donor Advised Fund from GAIN and The Cru Foundation®, you will receive wise counsel and personalized service from one of our financial advisors. You will also be able to manage your account online, adding to the fund and making grants to the ministries you care about most. The website and the personal advisor will give you the tools and knowledge you need to exercise greater stewardship of your investment toward expressing the kindness of Jesus to people around the world.

Potential Benefits

- Simplify your tax planning by consolidating all of your giving from one source.
- Unlike a private foundation, no mandatory distributions are required from a DAF.
- Any investment growth in the fund is tax free, so more can go to charity.
- The low minimum to open a fund makes it easy for all donors to participate.

For more information, visit gainusa.org/estate-planning or contact legacy@gainusa.org.

The Kindness of Jesus in the Toughest Places

“Remember not the former things, nor consider the things of old. Behold, I am doing a new thing; now it springs forth, do you not perceive it? I will make a way in the wilderness and rivers in the desert.”

Isaiah 43: 18,19 (ESV)



The humanitarian ministry of Cru®



RELIEVE SUFFERING | RESTORE DIGNITY | REVEAL HOPE

GAiN U.S. Headquarters | 2001 West Plano Parkway, Suite 2200 | Plano, TX 75075 | 1-800-778-7806 | 972-234-0800

In 2020 Global Aid Network® (GAiN®) will be called  **unto**